

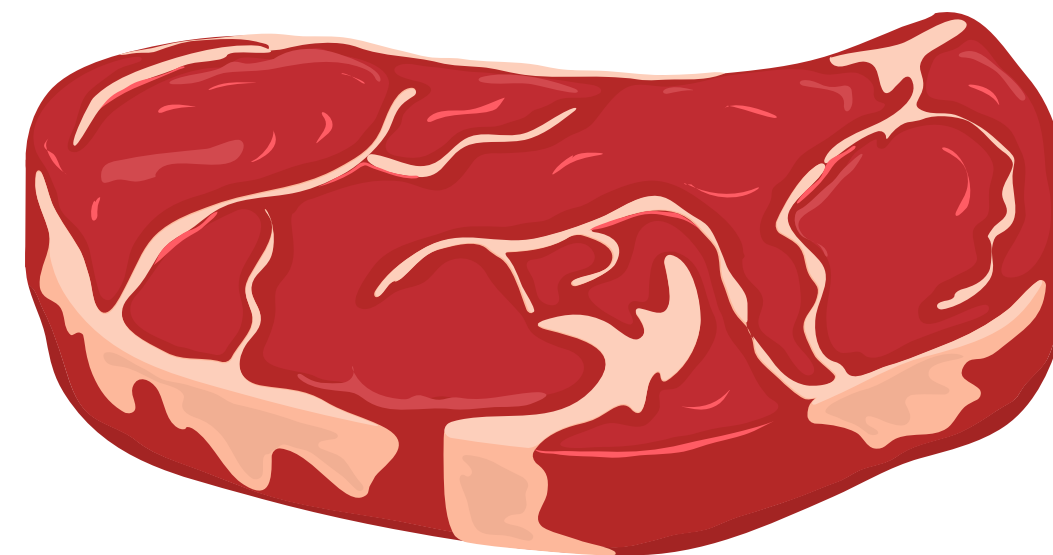
**Fudz.**

**Smaller, Faster, Cheaper**

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# Fudz.

CREATING SCALABLE, EFFICIENT AND AFFORDABLE CULTIVATED MEAT



[investor@fudz.com](mailto:investor@fudz.com)

Supported by Rouen Normandie Metropolis

# Hungry for Change ? Hungry for Sustainability ?

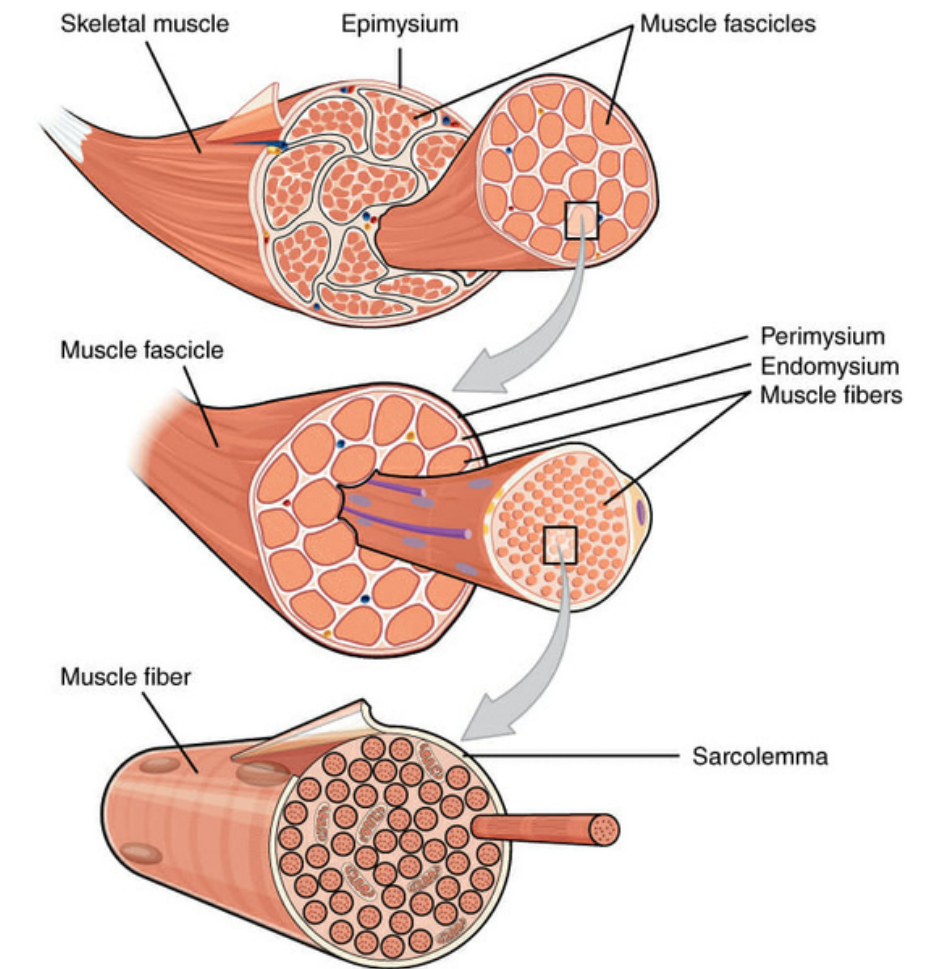
"cultivated meat is an emerging frontier that has enormous potential to become the foundation of a humane, climate-smart future protein supply"

BLOOMBERG

# What is meat?

"All parts of an animal that are intended for, or have been judged as safe and suitable for human consumption. Meat has three major components: muscle cells, connective tissue, and fat"

but muscles aren't just a soup of cells!

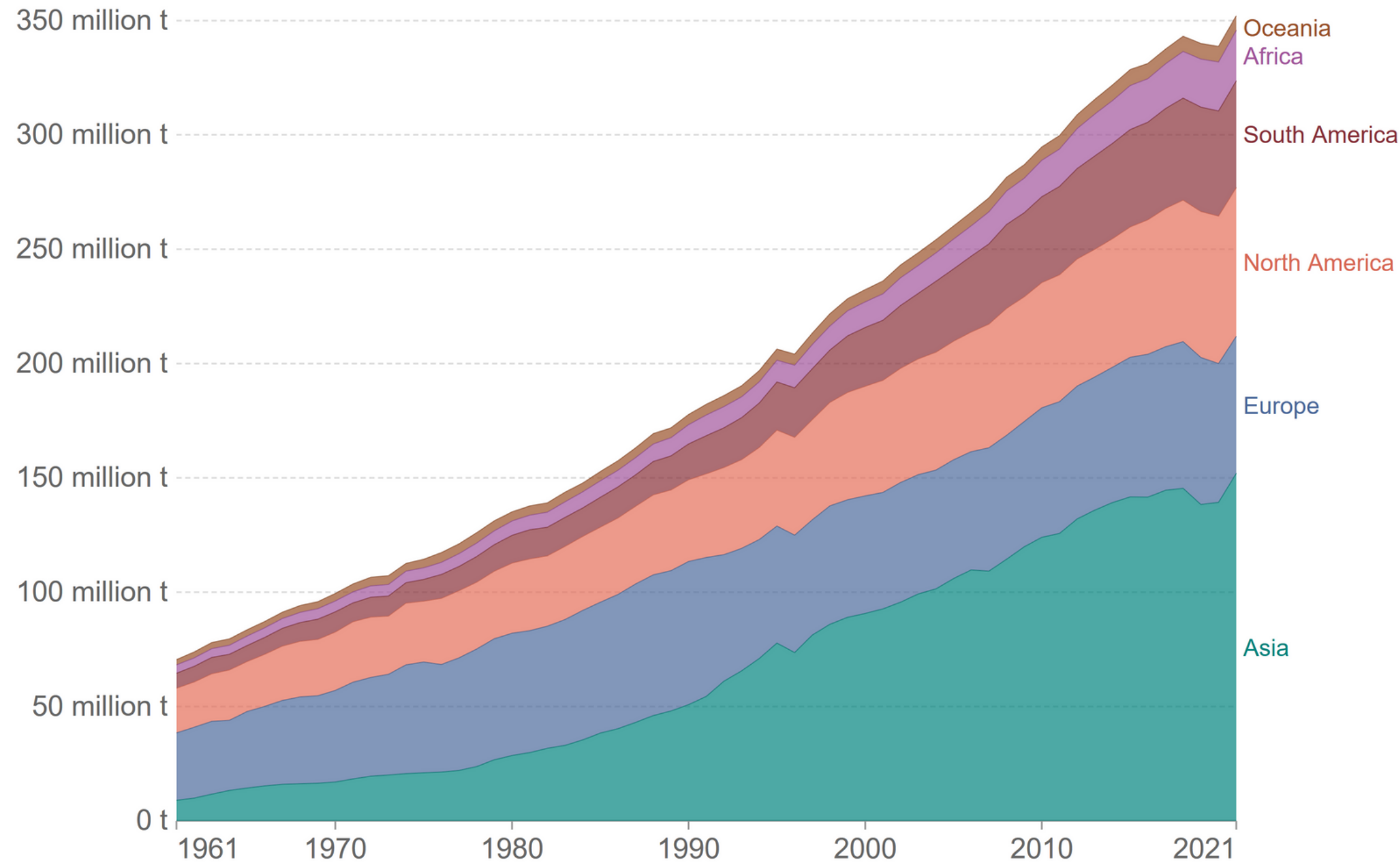


## Current meat production methods



# Current meat market and evolution

Global meat production, 1961 to 2021



Source: UN Food and Agriculture Organization (FAO)

OurWorldInData.org/meat-production • CC BY

## Changes in demand

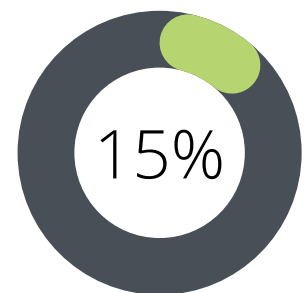
Increase in revenue  
=> increase in meat demand

Increase in Earth population  
=> increase in meat demand

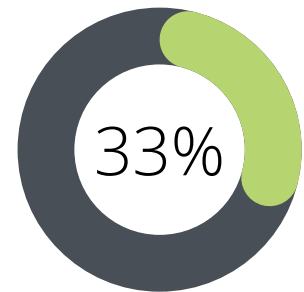
**The FAO estimates that demand for meat will be 50% higher in 2025 than in 2010 and at least 70% higher in 2050**

# WHY ? Problems with intensive livestock

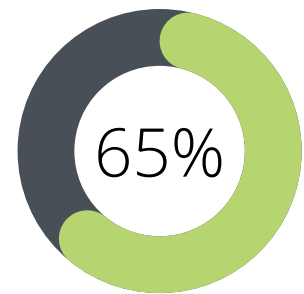
## Environmental consequences



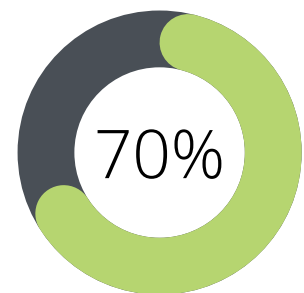
of CO2 emission



of water uses



of Nitrogen emission



of agricultural land uses

## Public health



60% to 75% of emerging infectious diseases in humans are zoonotic in origin



Increase in antibiotic resistance

## Animal suffering

1380 billion animals killed for human food in 2018

380 billion from livestock

80 billion land animals from livestock



**+70%  
meat  
demand  
by  
2050**

(FAO)

# What can we do?

- Everyone goes to a vegetarian diet (!)
- We change protein sources
  - Insects
  - Precision fermentation
  - Plant based food (meat)
  - Cultivated meat



## Cultivated meat

Real meat with "normal" nutritional values

Meat from all types of animals

Beef, pig, chicken, seafood, fish,  
goat, Wagyu, foie gras, caviar, etc.

More efficient production  
less space, less water, less energy, etc.

No GMO, no antibiotic

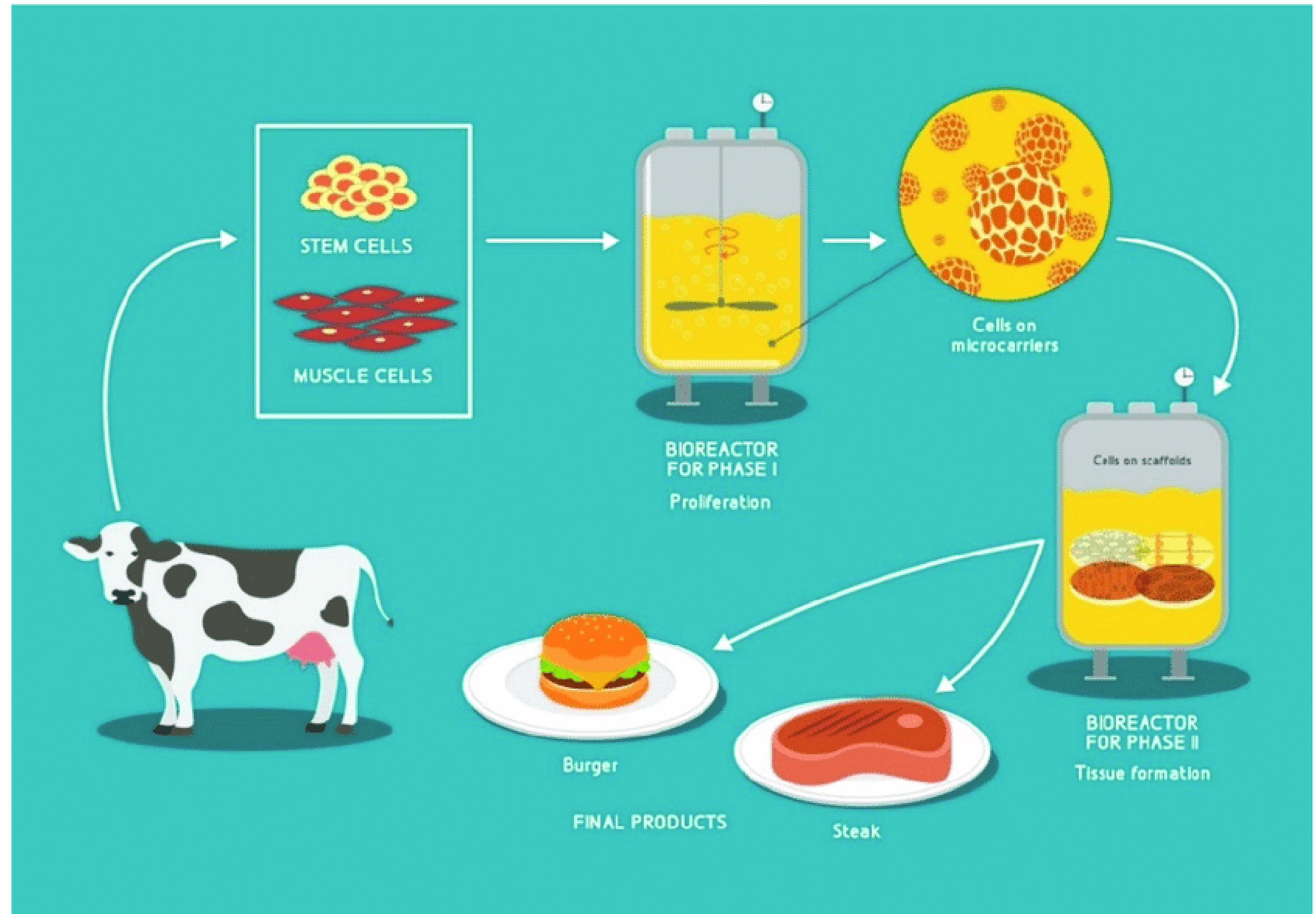
No animal suffering

Customizable nutritional profile

low fat, omega 3, vitamins, etc.

# What is cultivated meat?

Cultivated meat is made of the **same cell types** than animal meat, that can be arranged in the **same or similar structure** as animal tissues, thus replicating the **sensory and nutritional profiles** of conventional meat.



Djisašlov, Mila & Knežić, Teodora & Kundačina, Ivana & Živojević, Kristina & Radonic, Vasa & Knezevic, Nikola & Bobrinetskiy, Ivan & Gadjanski, Ivana. (2021). Cultivating Multidisciplinarity: Manufacturing and Sensing Challenges in Cultured Meat Production. *Biology*. 10. 204. 10.3390/biology10030204.

# The major stages in cultured meat

**1931: Winston Churchill theorises about the possibility of growing meat in an industrial environment.**

**1971: Pathologist Russell Ross produces the first in vitro culture of muscle fibres.**

**2001: NASA begins experiments on cultivated meat.**

**2004: Jason Matheny founded New Harvest to encourage development by funding research.**

**2020: Eat Just receives its first regulatory approval in Singapore for its Good Meat cultured chicken.**

**2021 : JBS acquires BioTech Foods, investing \$100 million to enter the cultured meat market.**

**2023 : JBS Starts Building Lab-Grown Meat Factory in Spain**

## "Prehistory" > 1970

## R&D - 1970 > 2013

## Growth and solutions - 2013 >

**1950s: Dutch researcher Willem van Eelen independently developed cultured meat.**

**1991: Jon F. Vein obtains a patent for the production of meat designed for human consumption.**

**2008: The Dutch government invests 4 million dollars in experiments on cultured meat.**

**2013 : The first cultured beef steak is created by Mark Post at Maastricht University.**

**2016 : Memphis Meats (now Upside Foods) launched a video showcasing its cultured beef meatball.**

**2022 : the Food and Drug Administration (FDA) completed the pre-market consultation of Upside Foods**

**2023 : USDA approves cell-cultivated chicken for UPSIDE Foods and Good MEat**



# \$20B

Market by 2030 (McKinsey)

# \$450B

Market by 2040 (Barclays)

# \$1.38B

Raised by cultivated meat companies in 2021

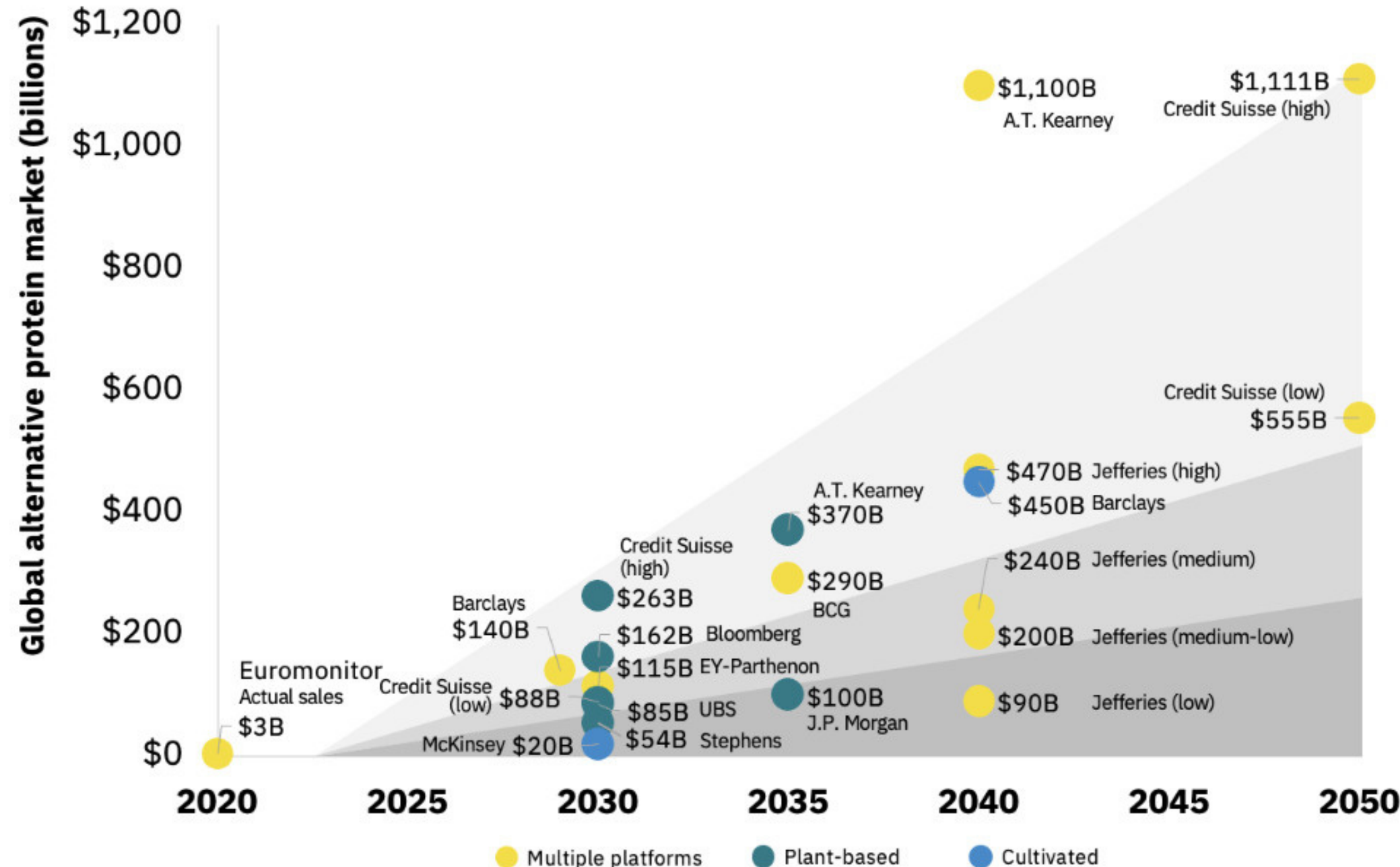
# 25

Countries have at least one cultivated meat company

# The potential Market

"A majority of consumers in Europe already want to buy cultivated meat and want their governments to support its development."

### Figure 15: Projections of market size



Global alternative protein market size by 2050:

**High-yield scenario:**  
\$500+ billion  
20%+ CAGR


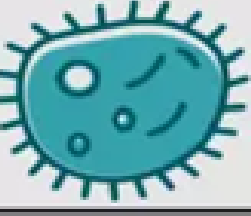
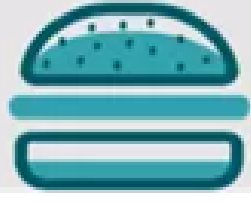
**Medium-yield scenario:**  
\$250 billion to \$500 billion  
~15-20% CAGR

**Lower-yield scenario:**  
Up to \$250 billion  
<15% CAGR

**2030 : Cultivated meat will be 10% of the total meat share (\$200B) - govgrant.co.uk**

**Cultivated meat industry : \$3billion raised worldwide**

# Investments in alternative proteins

Category	Invested capital 2022	Total invested capital 2013–2022	10-year avg growth 2013–2022
<b>Total alternative protein</b>	<b>\$2.9 B</b>	<b>\$14.2 B</b>	<b>107%</b>
 <b>Plant-based</b>	<b>\$1.2 B</b>	<b>\$7.7 B</b>	<b>99%</b>
 <b>Fermentation</b>	<b>\$842 M</b>	<b>\$3.7 B</b>	<b>190%</b>
 <b>Cultivated</b>	<b>\$896 M</b>	<b>\$2.8 B</b>	<b>196%</b>

**We believe in a new way to produce meat, with respect to the **environnement**, to the **consumer** and to the **animal**.**



**We believe that cultivated meat will be **tasty**, **affordable for all** and made for the **benefit of human health**.**

## OUR VISION

**We believe in **partnership with extensive farmers** who work in a **sustainable way** to suppress **intensive livestock farming**.**



**We believe in **small production units**, with **low environmental impact**, adapted to **local market** to **avoid unnecessary transports****

# Our profiles



**Aude Planche is the co-founder and CFO of FUDZS.** Aude has spent over a decade as a private equity and principal investor at a \$3.4 billion global alternative investment group. Aude brings comprehensive capital markets industry knowledge and expertise having identified, structured, and executed investment opportunities across the capital structure in over 50 transactions spanning more than 20 countries across Europe, North America, Asia Pacific, and the Middle East. Aude has collaborated with entrepreneurs, government representatives, stock exchanges (such as Nasdaq, NYSE, Börse Frankfurt, SIX Swiss exchange, HKEX, TSX, Euronext etc.) and professional investors to evaluate and invest in unique opportunities spanning, Life Science, FoodTech, AgriTech, Blockchain Technology, CleanTech. Born and raised in France, Aude has always been a strategic thinker and a hard worker. In addition to her work, she is a sport enthusiastic (Polo, Cross-country skiing, Hiking). She holds a Master of finance.

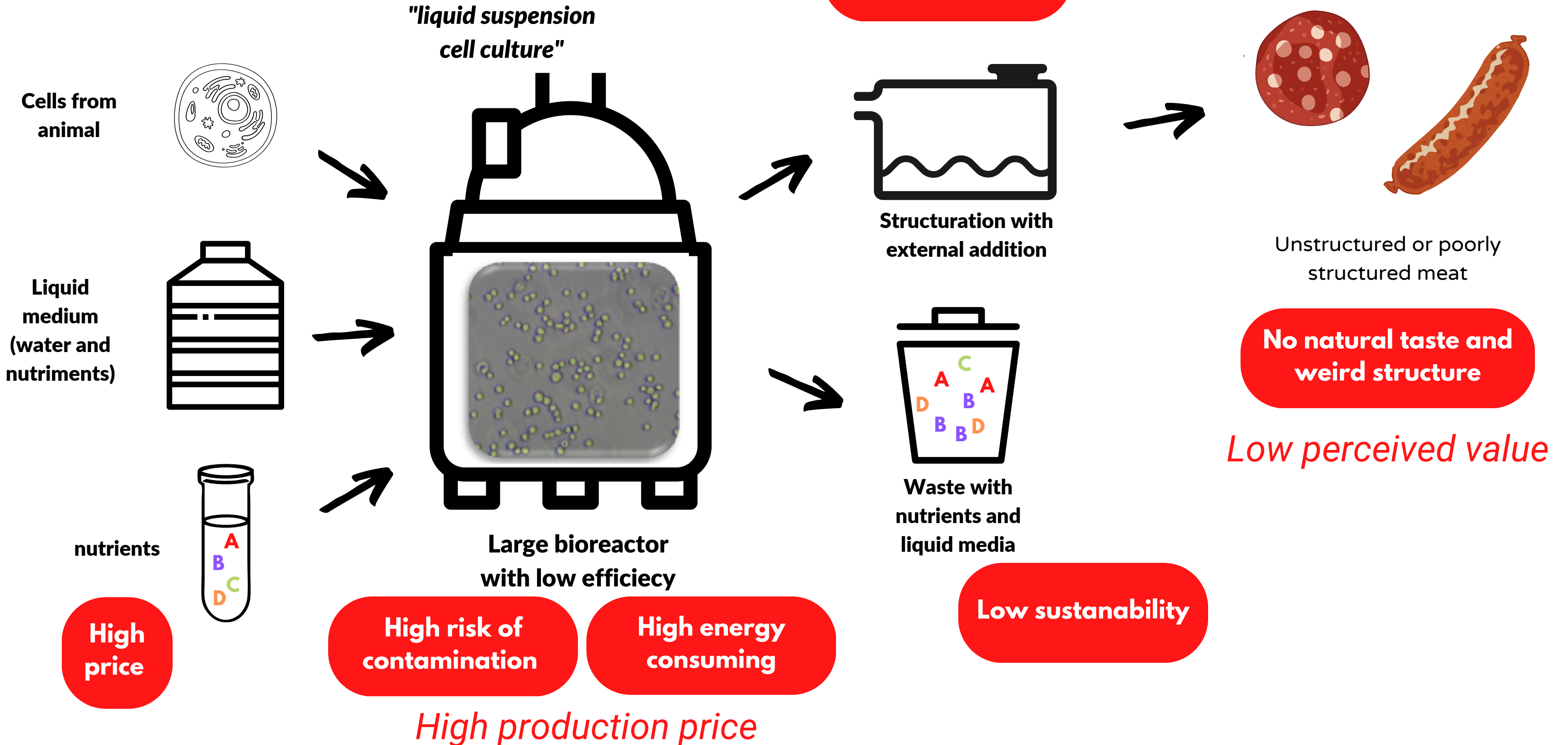


**Zied Souguir, PhD is the co-founder and CEO and the responsible for the innovation division at FUDZS.** He has 20 years of experience in research and industrialization of 3D cell culture media based on natural biopolymer, agri-food formulation and is co-author of more than 30 publications, patents, and papers in the field of modification of biopolymers and polysaccharides. He has several academic experiences in different prestigious institutes and laboratories (CNRS, MNHN, ESPCI, Rouen universit). He has worked for several start-ups, such as Celenys and HCS Pharma, where he has devised and promoted the industrialization of scaffold and thermosensitive technological process.

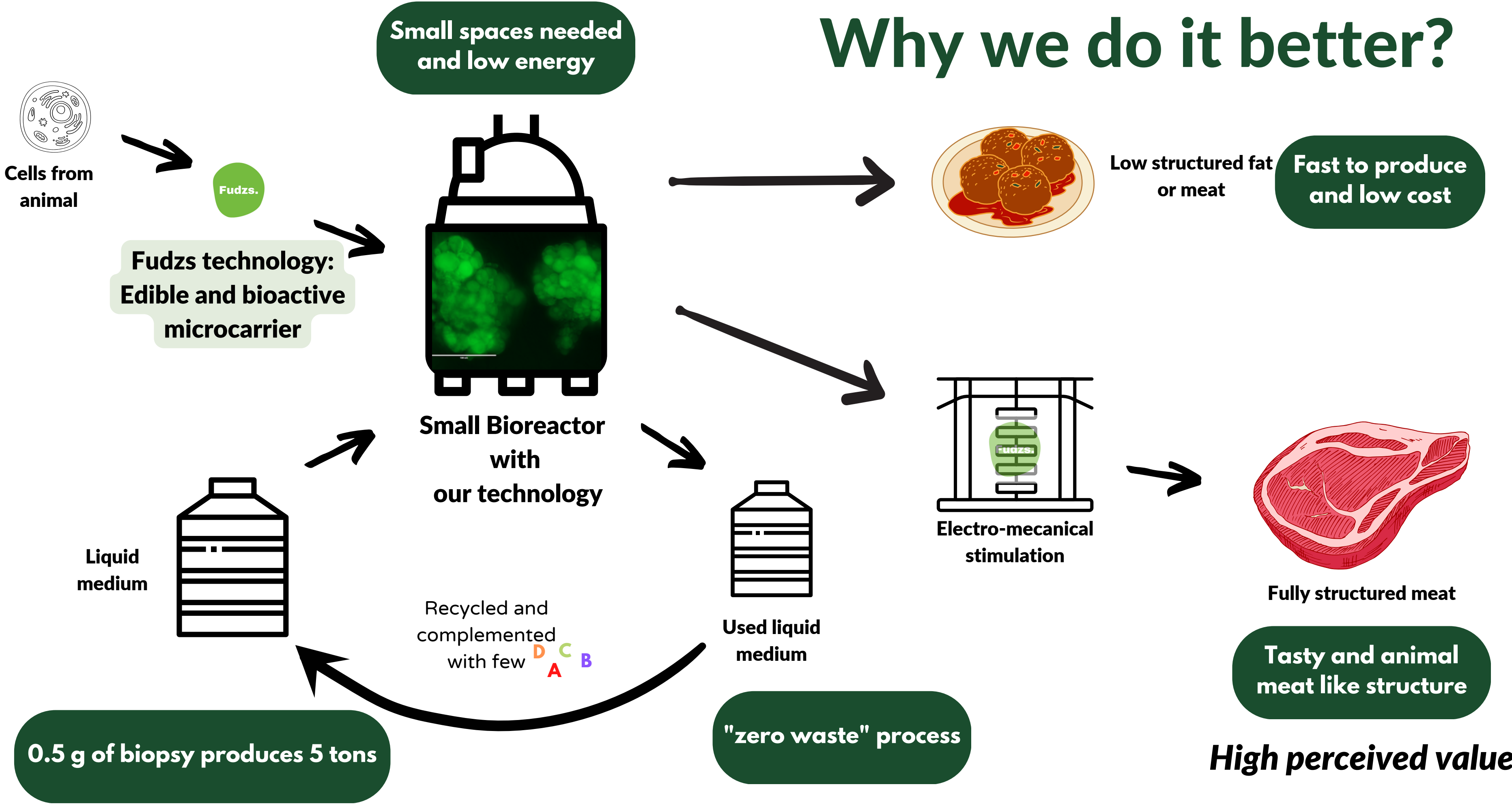


**Gregory Maubon, PhD is the co-founder and CTO of FUDZS.** Computer enthusiast for a long time, he has a PhD in the field of physics and astrophysics. He has worked in the digital domain for 25 years both in IT and business departments. He has worked in big institutions and small startups, where he has managed different teams, from 2 to over 50 people. He is a recognized consultant in immersive technologies and simulations since 2011 where he founded the French association for the promotion of augmented reality (RA'pro). He led several complex projects in IA for HCS Pharma, in data analyzing and production optimization. Grégory MAUBON is also a presenter and a lecturer in many international events related to technology.

# Cultivated meat now



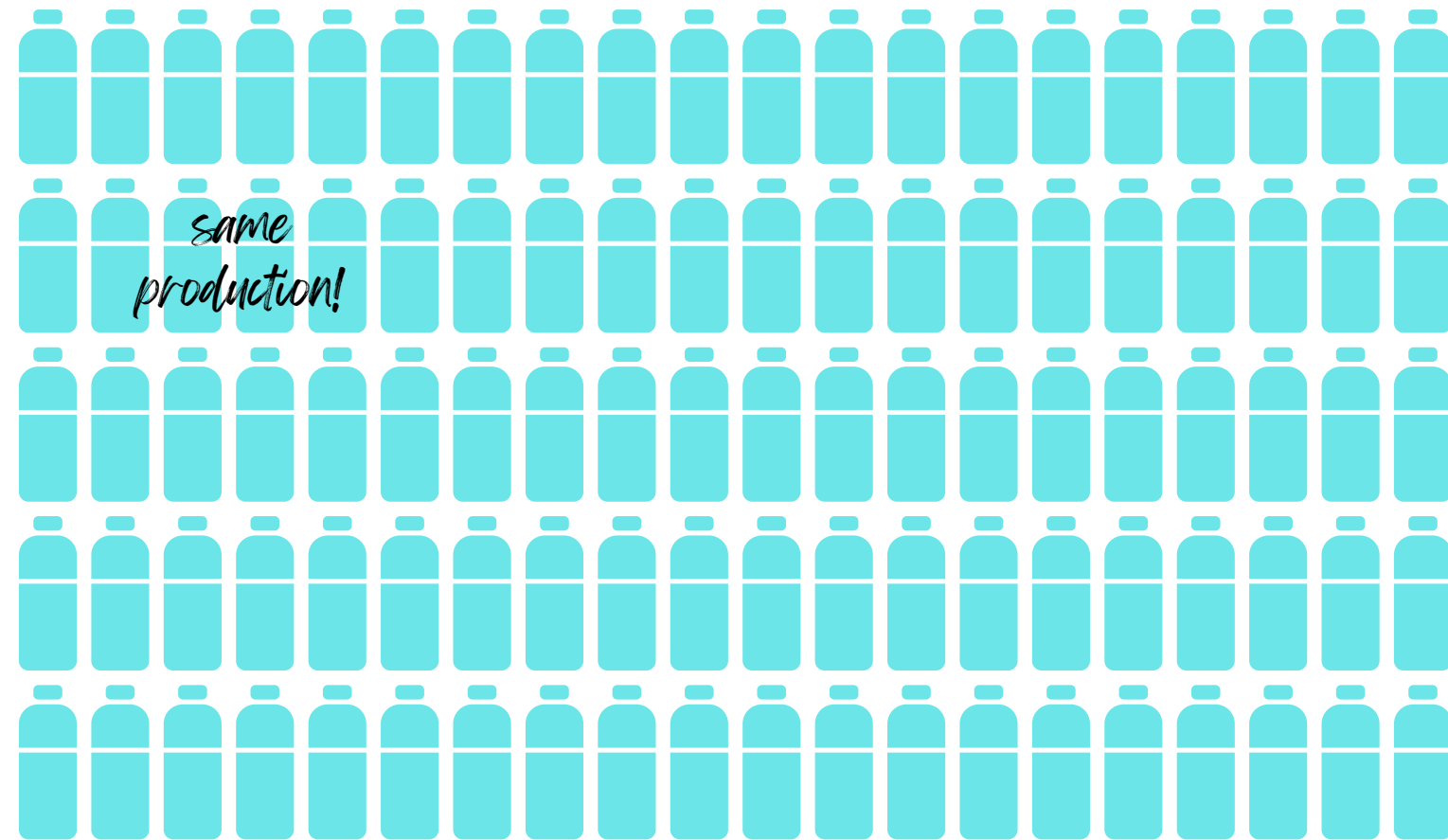
# Why we do it better?



# Let's talk about scalability and cost reduction

## Competitors technology

100 Bioreactors



## Our technology

1 Bioreactor

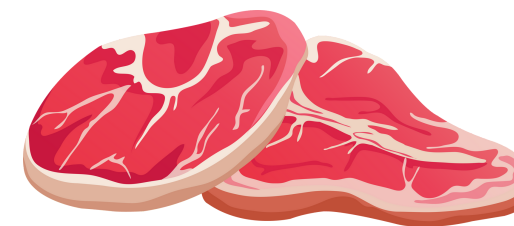
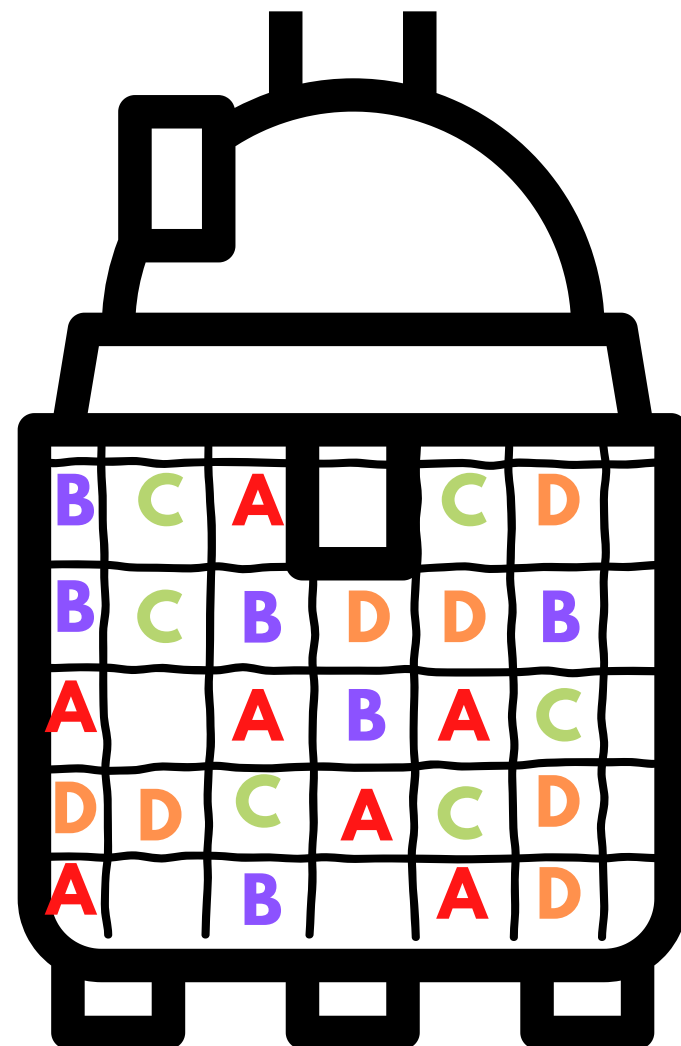


**x100  
more  
efficient**

**99%  
cheaper**

**20+ years of research by world-leading experts**  
The most advanced lab-grown meat, nutritionally indistinguishable from real meat and fully customisable nutritionally.

30+ Published academic papers  
-  
1 Patent ongoing



# Our technology

## Chemically

Composition: based on **food-grad** biopolymers and products (**edible**)  
Bioactive: Suitable for meat cells (muscle and fat) and co-culture  
Versatile: chemically adaptable (controlled growth factor delivery ...)  
Customisable

## Physically

Multi form : scaffold, powder  
Multi size shape: large size  
Mechanical properties: allow mechanical and electric stimuli's  
Perfusable: ease diffusion of oxygen and nutrients

## Scalability

Manufacturing : scalable and controlled materials  
Cost:cheap raw materials



# Experimental line - First step

**100 m2**

1 area (50m2) for preproduction

1 area (50m2) for process validation

Bioreactors from 10L to 100L for validation

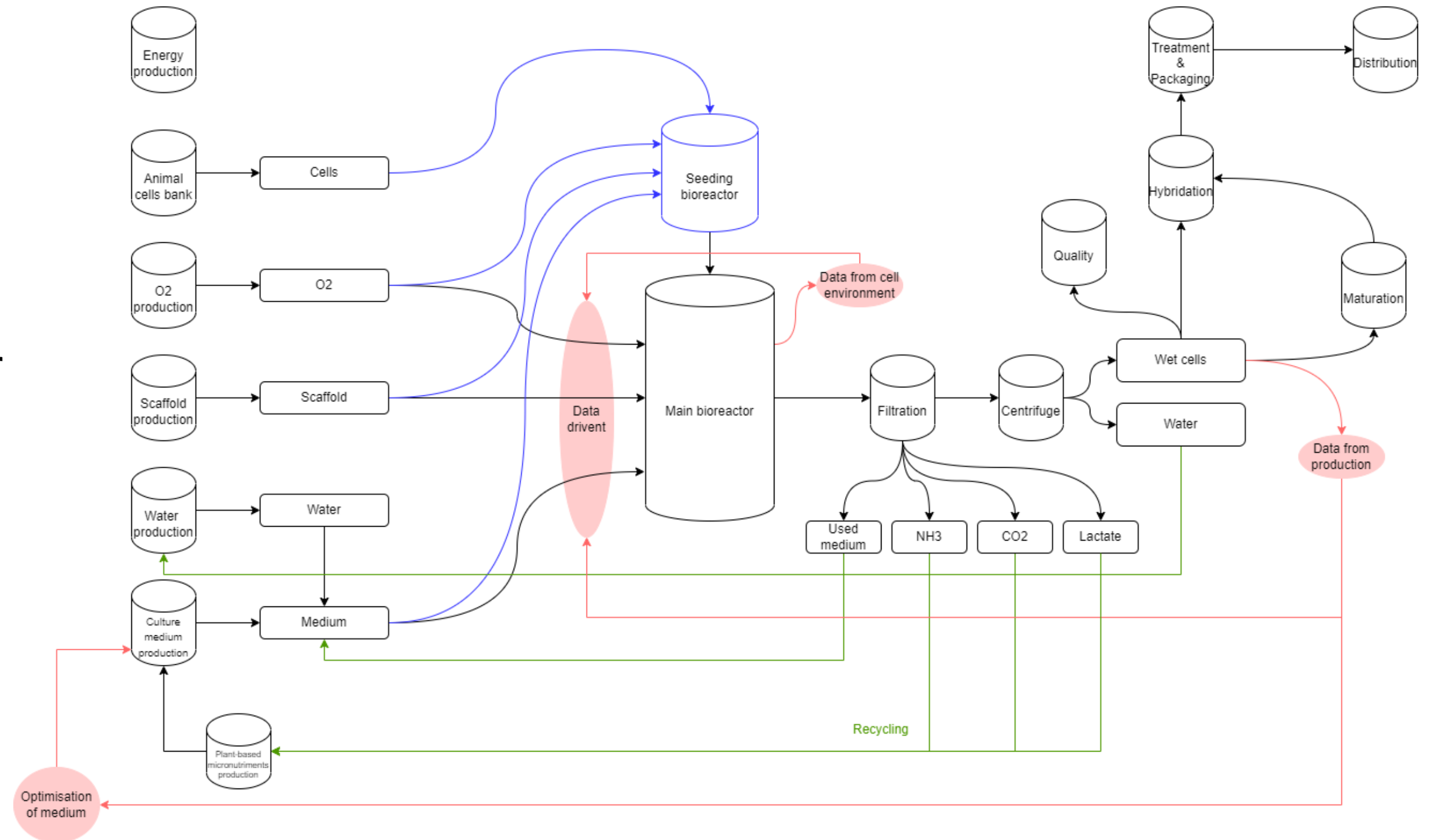
1 experimental production bioreactor **100L** (than 1000L)

Product

**unstructured "pure" meat**

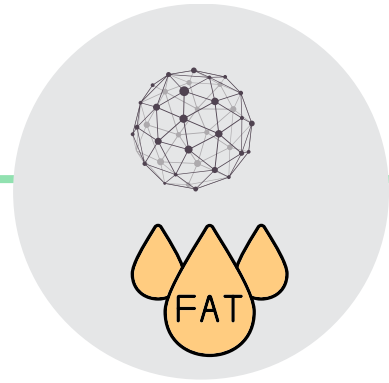
**100 kg/year**

*Not for sale*



**Total Cost : \$1M from scratch**

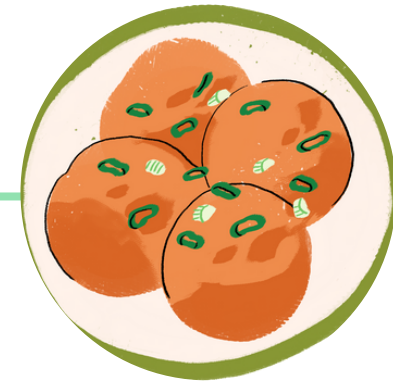
# The products pipeline for next 5 years



## Microcarriers & Fat

Immediately commercialisable for B2B client. We can provide higher-grade fat directly to businesses for a fraction of the price, a fraction of the environmental impact, and faster than competition.

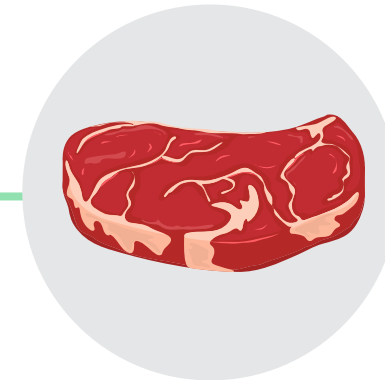
**2024**



## Unstructured meat

Unstructured meat includes carpaccio, minced meatst

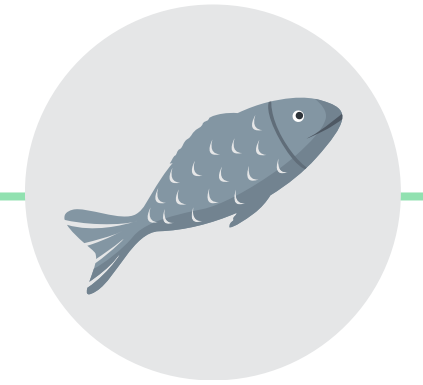
**2025**



## Structured Steak

Structured meat resembles and replicates meat precisely

**2026**



## Fish & more

At this stage we offer an extensive range of meats including fish, chicken. Moreover, as we use selected cells it's possible to choose nutritional profile (low fat, Omega 3, vitamin, etc.)

**2027**

# Our industrial vision

**Microfactory  
easy to build  
easy to operate**

**Zero waste**

**No carbon footprint  
No emission**



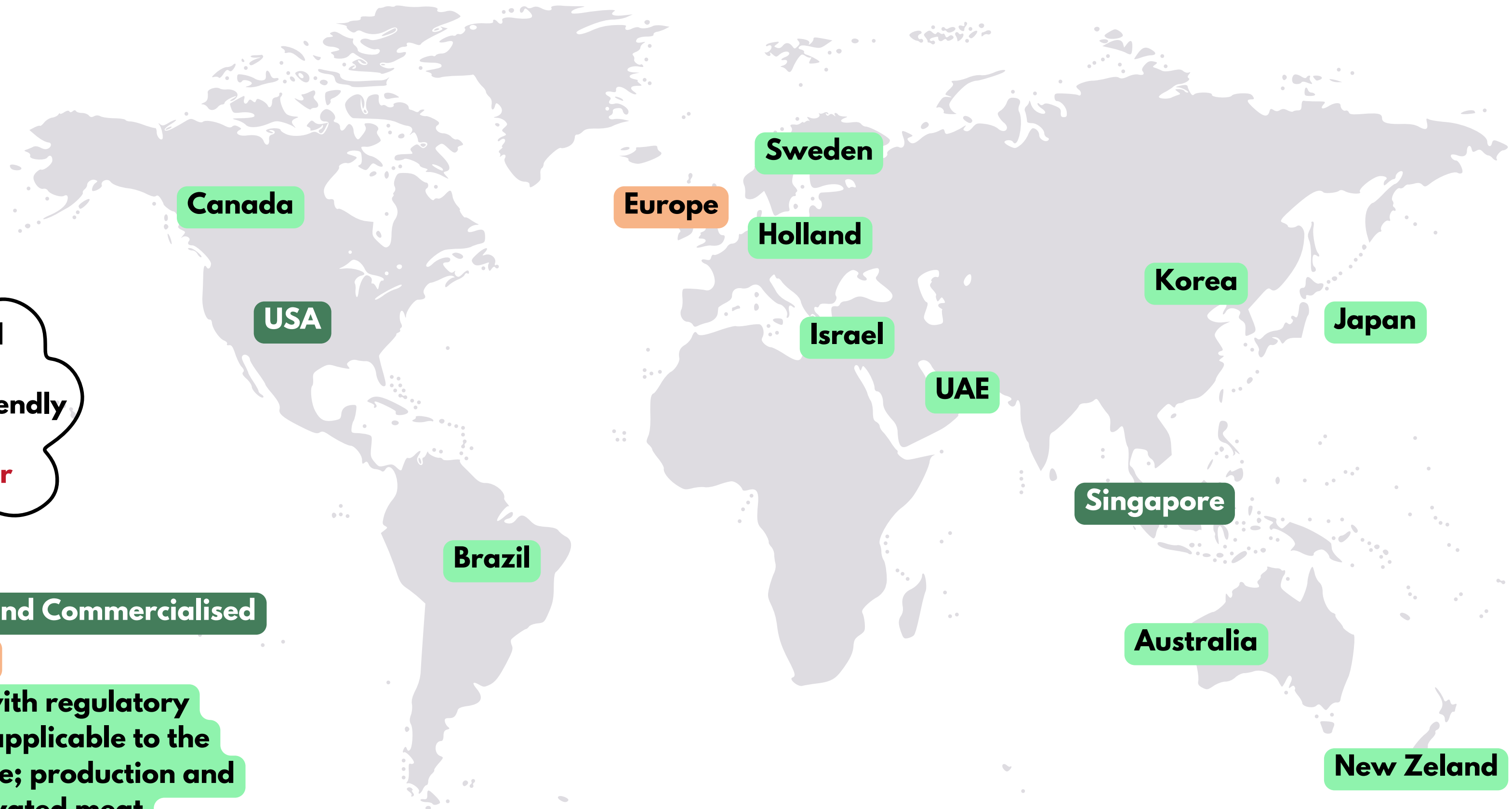
Artistic view of our microfactory by @midjourney

**As low transportation as  
possible**

**Locals ingredients  
Local foods  
consommation**

**Easily scalable to feed  
local needs**

# The regulatory Framework is promising

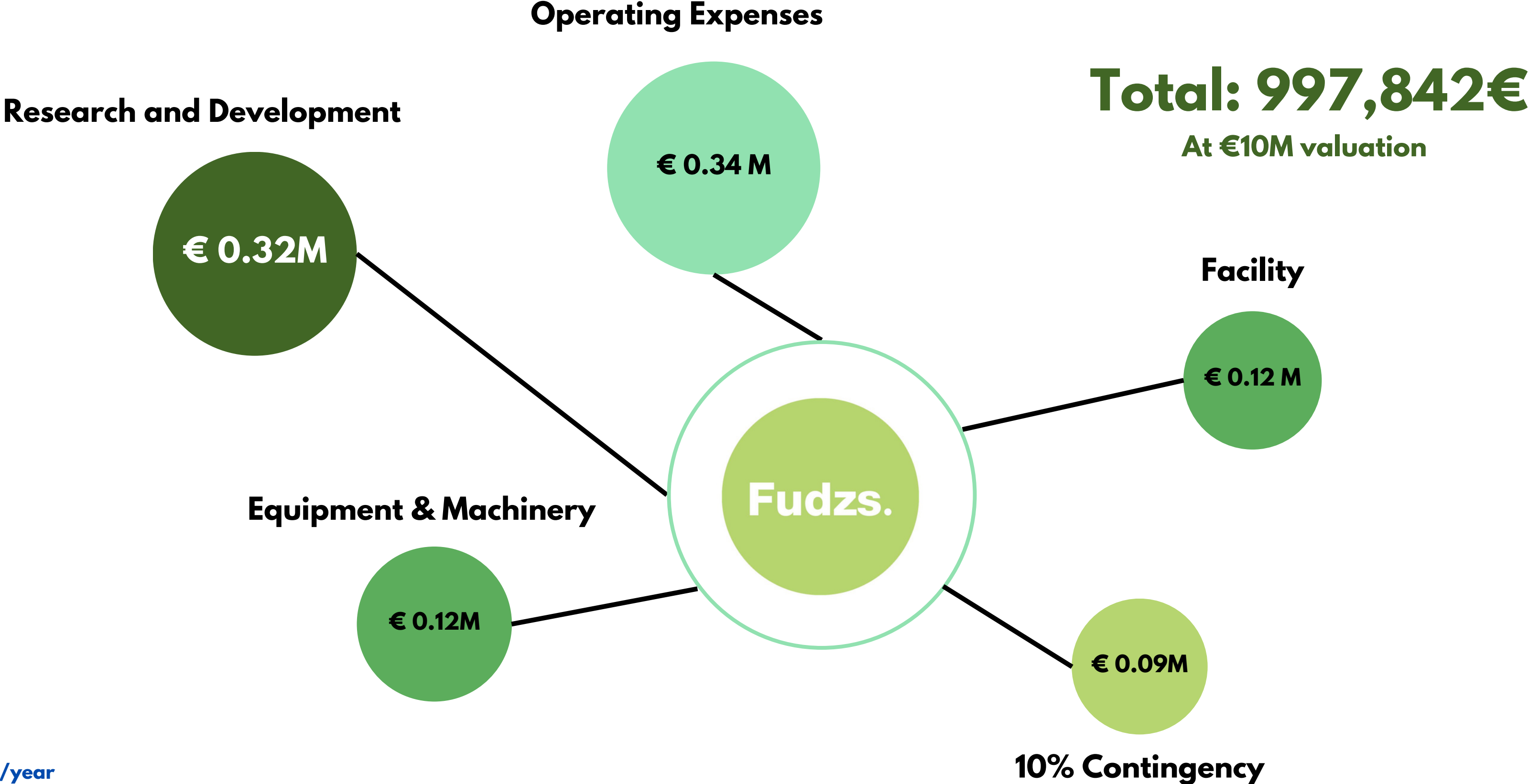


**Approved and Commercialised**

**In Progress**











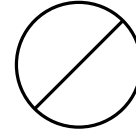
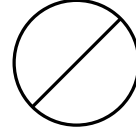
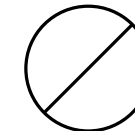








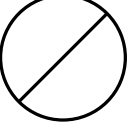
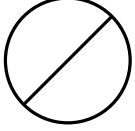
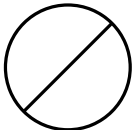
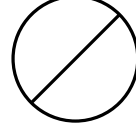
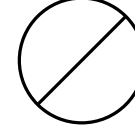
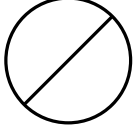

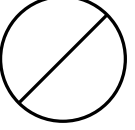
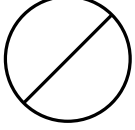
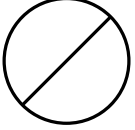
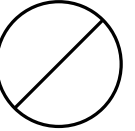
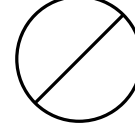
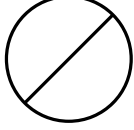

**Countries with regulatory provisions applicable to the manufacture; production and sale of cultivated meat**

# Investment and use of funds



-100Kg/year  
-10L and 100L Bioreactor

# Comparison with competitors

							
<b>Multi-product offering</b>				 Just foie-gras	 Just Fish		
<b>Positive Environmental Impac</b>							
<b>Matured meat</b>							
<b>Structuring technology</b>	 Cellulose	 Cellulose	 Collagen		 Alginate	 Alginate	 Proteoglycan
<b>Cost of Production</b>	<b>\$\$</b>	<b>\$\$</b>	<b>\$\$\$</b>	<b>\$\$</b>	<b>\$\$</b>	<b>\$\$</b>	<b>\$</b>
<b>Total Investment raised to date</b>	<b>USD 608M (Valuation over \$1 Billion)</b>	<b>USD 387.8M</b>	<b>USD 119.4M</b>	<b>USD 60 M</b>	<b>USD 13.9M</b>	<b>USD 96M</b>	<b>Total asking USD 8M to build a 20T pilot factory</b>

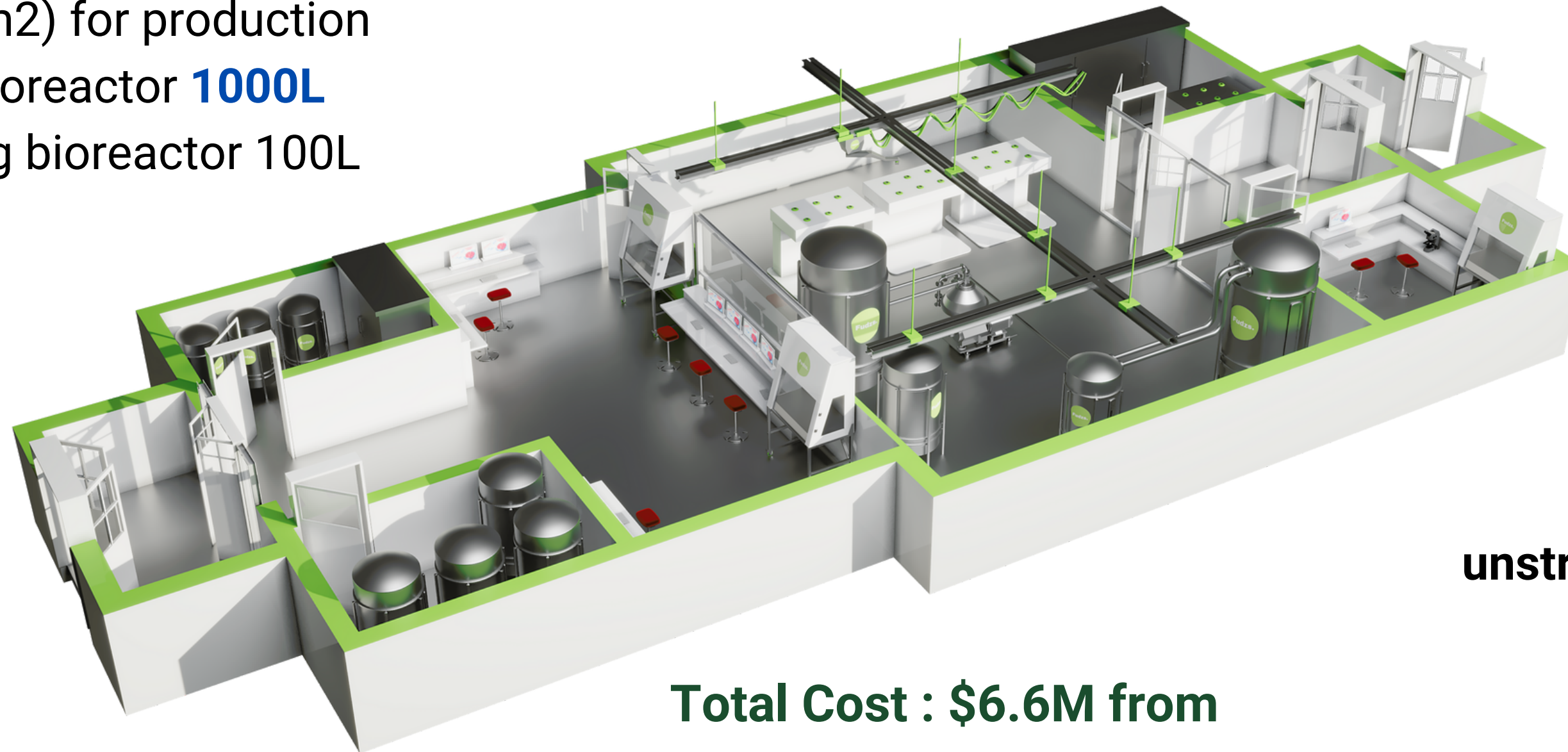
# Pilot Production Line - 1 bioreactor - 20 tons/y

**100 m<sup>2</sup>**

1 area (50m<sup>2</sup>) for production

1 main bioreactor **1000L**

+ 1 seeding bioreactor 100L



Product  
**unstructured "pure" meat**  
20 tons/year

**Total Cost : \$6.6M from  
scratch  
OR : \$2M in an existing  
building**

Alternative  
**unstructured "hybrid" meat**  
(20% meat / 80% plant)  
**100 tons/year**  
**3,1 \$**

# Factory - 128 bioreactors - 2500 tons/year



**10000 m<sup>2</sup>**

128 production areas (20m<sup>2</sup>)

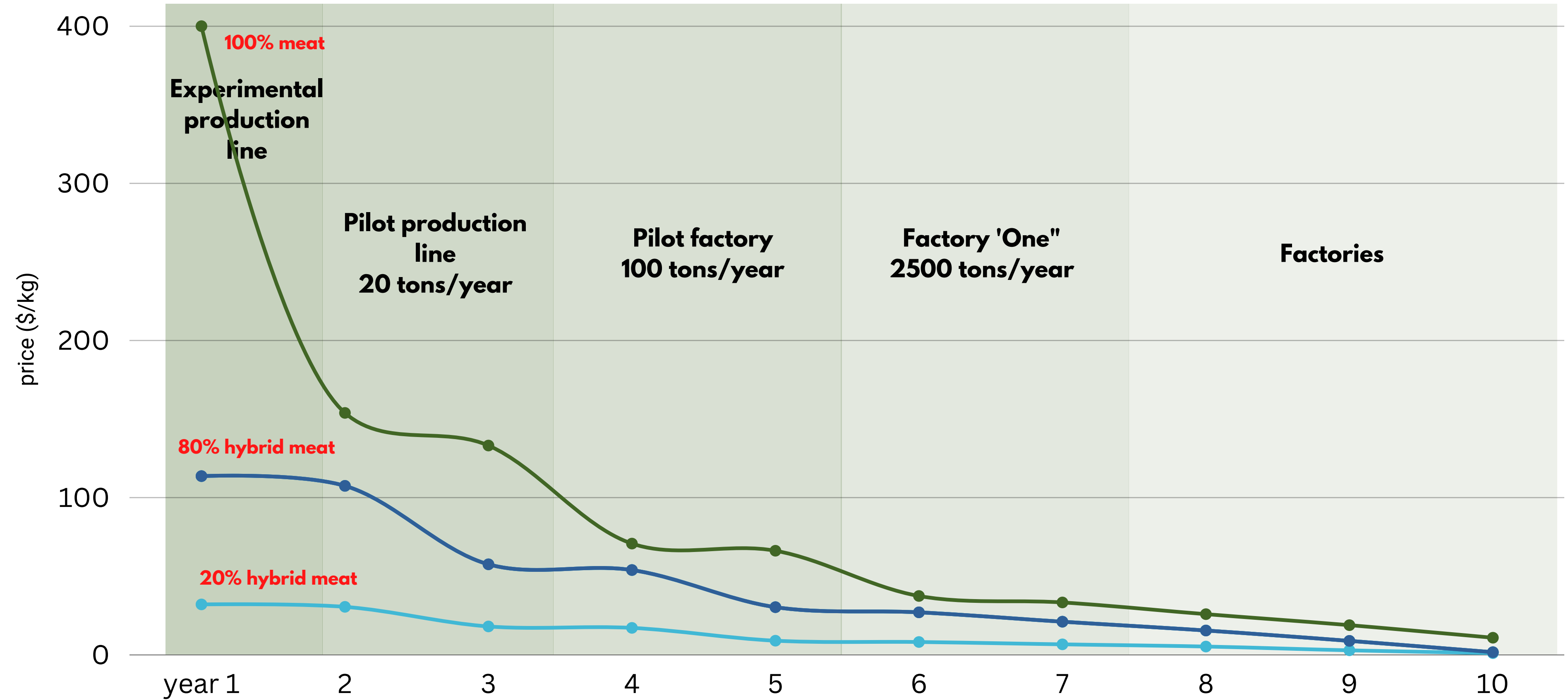
**Cost : \$158M from scratch**  
\$80M / year (operation)

Product  
**unstructured "pure" meat**  
2500 tons/year

Alternative  
**unstructured "hybrid" meat**  
(20% meat / 80% plant)  
**12500 tons/year**  
**1,5 \$**



# Evolution of price for 100% pure meat and hybrid meats



# Exit Strategy



## Acquisition by conventional meat producer

Advanced discussion with 2 companies

Example in Spain of recent acquisition by an existing meat producer :  
<https://www.newfoodmagazine.com/news/164994/jbs-completes-biotech-foods-acquisition/>



**IPO** within the next 24-36months

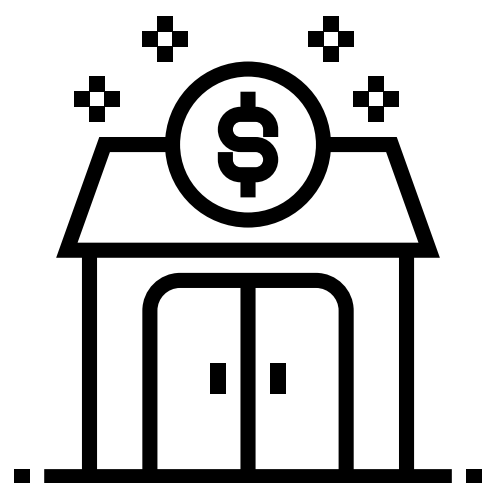
Advanced discussion with actors like Kryptown (France), Bit2me (Spain) in order to create within the next few months a **secondary market**

**Valuation** : EUR 10m (independent valuation report available under NDA)

**% Offered**: 10%

**Estimated return** : \*20 times (look at current competitors valuation like UpsideFood)

**Estimated exit** : 24-36 months



Be part of our community. We will do exclusive webinar with our shareholders every quarter

# Recap



## Future Unicorn

With competitors raising at billion dollar valuations, our pre-eminent technology will propel us to unicorn status too.

## Foodtech will be the the next big trend, join now

As food shortage and environmental situations are at the forefront of most of our discussions, foodtech will become a major topic in the startup space, luckily it's still early stage.

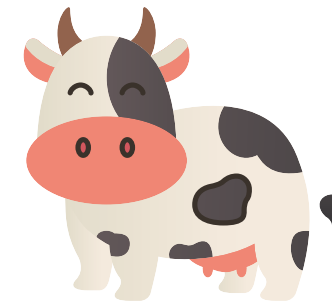
## A pioneering team

20+ years of research and development from the inventor himself, combined with pioneering AI scientists and world-class entrepreneurs, Fudz's team is pioneering



## Environmentally perfect

Using our technology at large scale will simply help save the environment.



## Animal-free, Cruelty-free

Clean meat marks the end of slaughter houses and unethical mass-production



## We're good for your health

Because we control the nutritional profile of the products, we can make ensure healthy, GMO-free, and risk-free meat.



## Unrivalled technology

We can literally do anything, at a fraction of the cost, and a fraction of the time.

# Fudzs

CREATING SCALABLE, EFFICIENT AND AFFORDABLE CULTIVATED MEAT

Presentations are confidential, please do not share without Fudzs autorisation

## Get In Touch

 [fudzs.com](https://fudzs.com)

 [investor@fudzs.com](mailto:investor@fudzs.com)

 [@fudzsfod](https://twitter.com/fudzsfod)

 [@fudzsfod](https://www.instagram.com/fudzsfod)

Supported by Rouen Normandie Metropolis



# Fudz

CREATING SCALABLE, EFFICIENT AND AFFORDABLE CULTIVATED MEAT

Fudz.



## Annexes

Supported by Rouen Normandie Metropolis

# Factories

June 2023

**Wildtype**  
23 to 90  
tons/y

**GOOD Meat / Eat Just, Inc**

**Upside Food**  
22 to 100 tons/y

**Believer Meats**  
10000 tons/y

**Ivy Farm**  
3 tons/y

**Mosa Meat**

**Biotech Foods**  
1000 tons/y

**Gourmey**

**Beliver Meats**  
0.5 tons/y


**Aleph**  
10 tons/y


**CellIX**  
2 to 100 tons/y

**Nissin Foods**

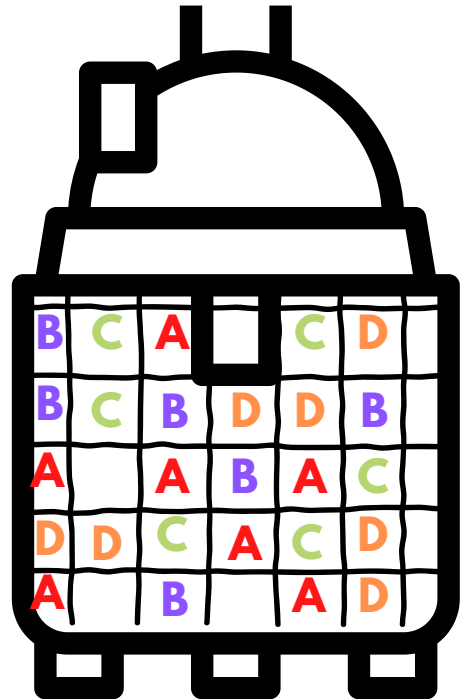
**GOOD Meat / Eat Just, Inc**  
4.5 tons/y

**Vow**  
30 tons/y

 on going or financed

 planned

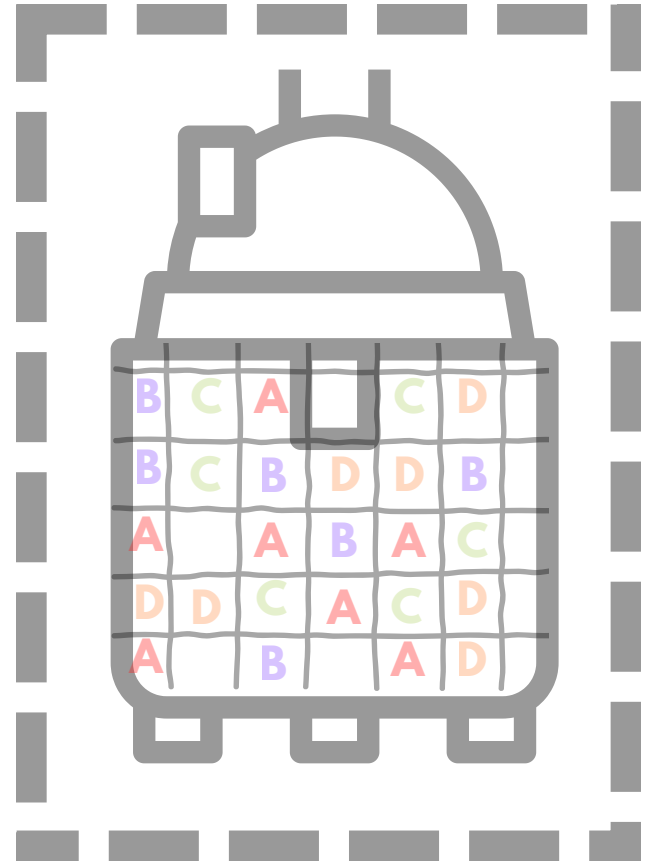
# Simulation and digital twin to optimise bioreactors



Real bioreactor

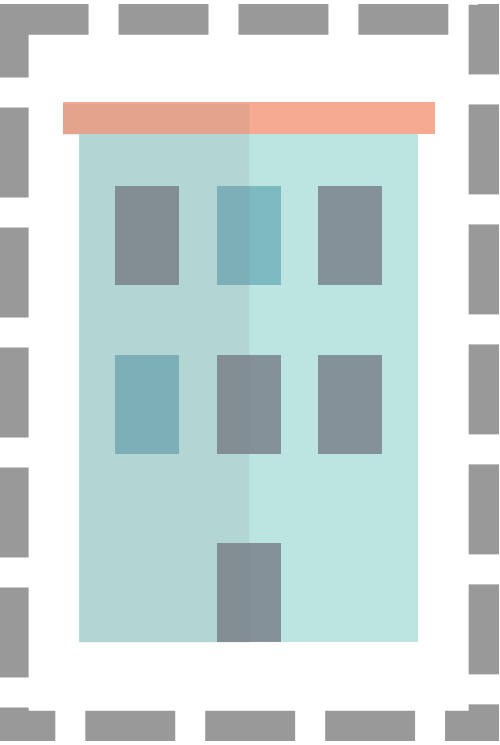
Real experiment results and data

Physical optimisation thanks to realistic 3D simulations



Digital twin bioreactor

DT will be used to create a DT of factories

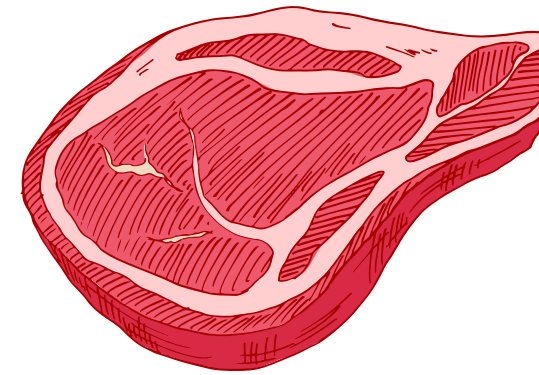
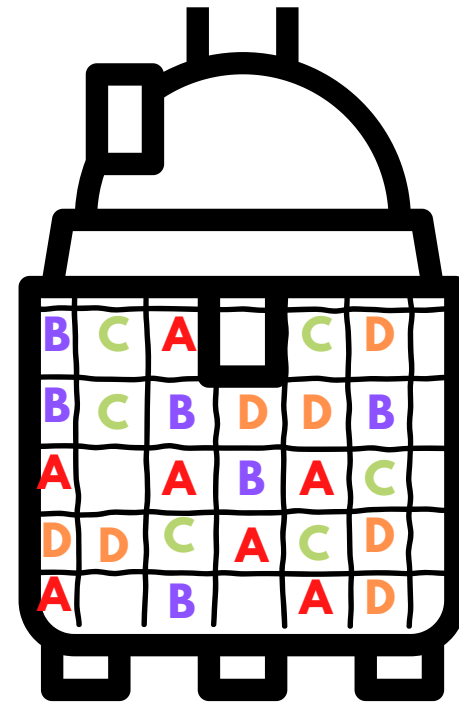


- Factory building
- Bioreactor grid optimisation
- Factory maintenance
- People training
- Factory evolution

# AI to optimise production and reduce cost

## Input parameters

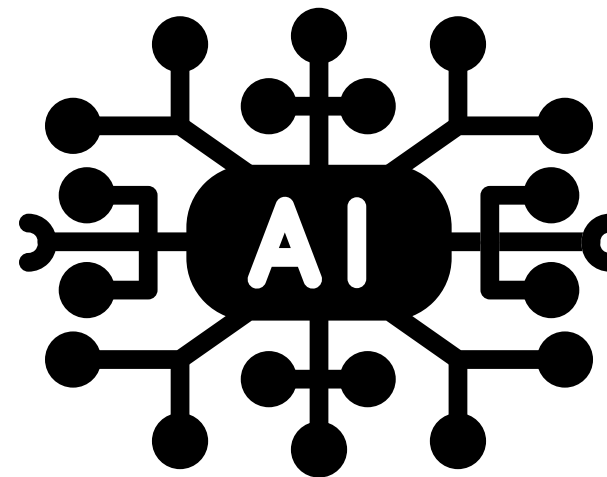
- cell type
- medium porosity
- temperature cycle
- pressure
- maturation time
- electromechanical stimulation
- bioreactor size
- cells density
- etc.



## Output parameters

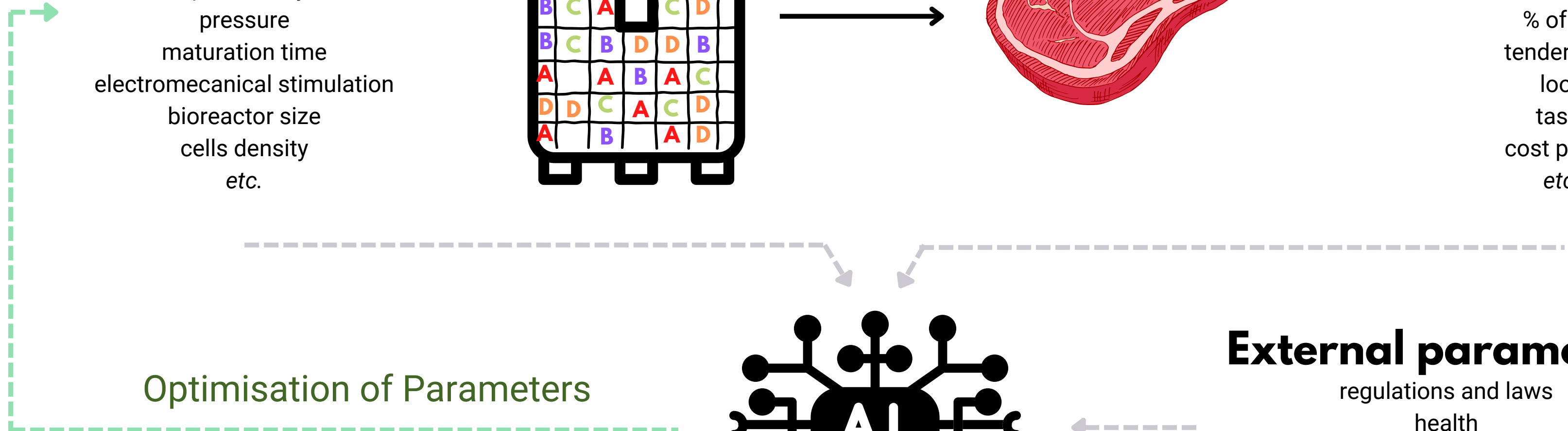
- power consumption
- waste type
- meat type
- % of fat
- tenderness
- look
- taste
- cost per kg
- etc.

Optimisation of Parameters



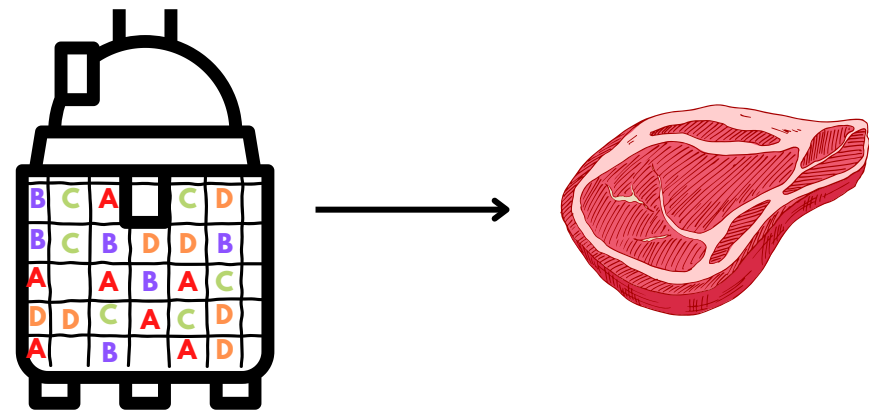
## External parameters

- regulations and laws
- health
- market studies
- technological evolutions
- environmental needs
- etc.

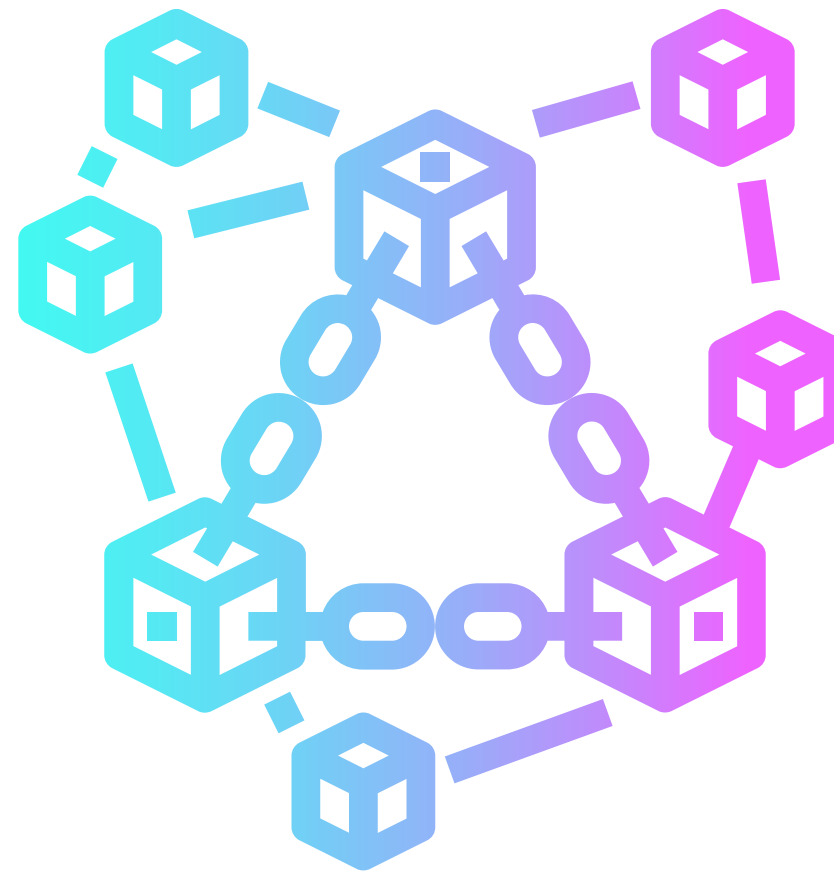




# Blockchain to enforce trust in production



Batch of products



Independent validators  
Nutritionists  
Suppliers  
Distributors  
Shops  
Consumers  
Regulation authorities  
etc.

**confidential parameters**



**public parameters**



*"Blockchain technology is not a magic wand to create trust but to enforce transparency between the producer and the consumer"*

# Project F 1

Because our innovation wont stop here

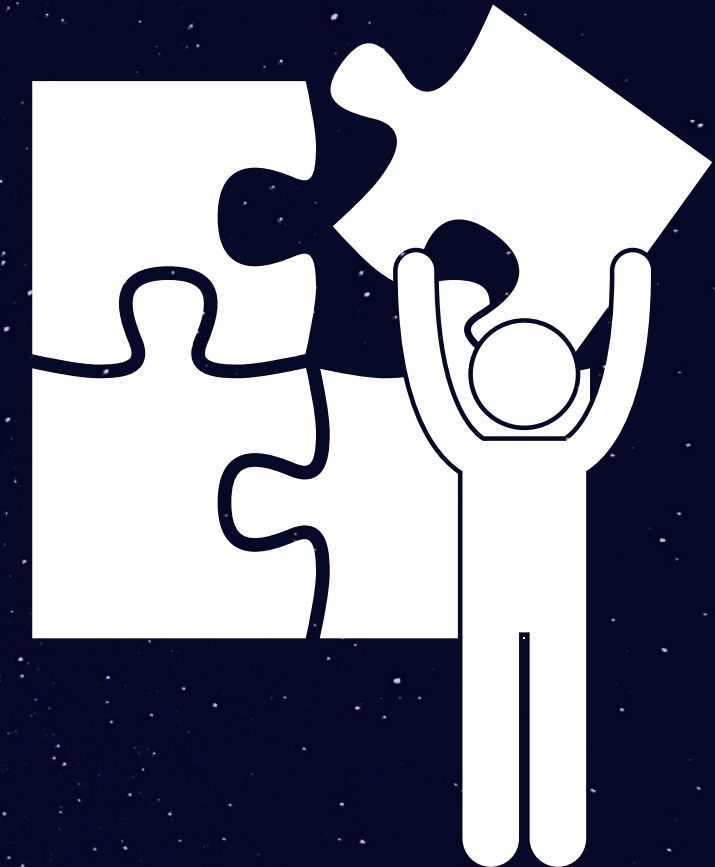


## **Space and hostile environments production ready**

Why to ship a steak with 70% water from Earth?  
We will ship only a small amount of cells and dehydrated nutrients. With recycled water, astronauts will produce their steaks locally. It will also work in hostile environnements (artic, dry desert, underwater, etc.)

## **Fudz.**

Alternative fuels for humankind



## **Tailored-made meat**

Our technology is versatile. Our meat could be adpated to customer very needs, for health or nutritional purposes (low fat, added omega-3 fatty acids or vitamins, etc.)